

BERARDINO CESI

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Personal information
Citizenship: Italian
Marital status: single

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EMPLOYMENT

2010 –Present Associate Professor of Economics– Sapienza University of Roma, Italy. ASN: Full Professor qualification 13-A3 (Public Economics) 2021; Associate Professor qualification 13-A3 (Public Economics) 2018, 13-A4 (Applied Economics) 2019, 13-A2 (Economic Policy) 2020

OTHER AFFILIATIONS

2016 –Present SNA – National School of Administration, Presidency of the Council of Ministers, Expert Procurement Consultant, Economics Area, Rome, Italy. Tasks: training of public officers on the application of national and international public procurement codes. Design of procurement procedures (selection and award stage), preparation of economic and technical offers. Cost-benefit analysis for public investment evaluation. Market and bidding analysis. Collusion and Corruption detection.

2015 –Present CEIS – Research Affiliate, Centre for Economic and International Studies. Sector: Industrial Organization, Regulation and Competition Policy

2017 –Present Catholic University of the Sacred Heart, Adjunct Professor of Industrial Economics, Rome, Italy

2018 –Present PROXENTER “Center of Research in Procurement and Supply Chain”, University of Rome Tor Vergata, Italy. Tasks: organization of national and international seminars and conferences, best practice and toolkits on private and public procurement. Collaboration and support to public and private institutions. Research project with public and private institutions on public and private procurement

PREVIOUS POSITIONS

2015 – 2016 SNA – National School of Administration, Presidency of the Council of Ministers, Temporary Professor, Economics Area, Rome, Italy

2010 – 2011 Teaching Fellow in Economics, Dpt. of Economics, University of Bristol, UK

2010 Visiting Professor, DEIR-Dpt. of Economics and Regulation, University of Sassari, Italy

2009 – 2010 Assistant Professor, Roosevelt Academy, International Honors College of the University of Utrecht, The Netherlands

2008 – 2009 Postdoctoral Fellow in Economics, THEMA, University of Cergy-Pontoise, France

- 2008 Research Fellow, DMQTE – Dpt. of Quantitative Methods and Economics University of Pescara, Italy
- 2007– 2008 Economist at the Research Unit, Italian Public Procurement Agency. Tasks: support the CEO in the design of procurement procedures. Pursuing best value for money in procurement procedures. Application of national/ international public procurement codes. Reporting, research and outreach activity. Data and bids analysis. Anti-collusive scheme.

EDUCATION

- 2007 PhD in Economics, University of Rome Tor Vergata Italy, Italy
- 2005– 2006 Visiting PhD Students in Economics, University of Leicester, UK
- 2004 MSc in Economics, CORE-Catholic University of Louvain La Neuve, Belgium
- 2002 MSc in Economics, University of Rome Tor Vergata Italy
- 2001 *Laurea* in Economics, University of Chieti-Pescara, Italy

EXPERTISE AND INTERESTS

Industrial Organization, Procurement, Market Design, Contract Theory, Antitrust, Competition Policy, Applied Microeconomics, Health, Environment.

SELECTED RESEARCH PAPERS

PUBLICATIONS

- 2023 "Relational Voluntary Agreements: how enforcing non-verifiable emissions", (with A. D'Amato), forthcoming at *The B.E. Journal of Economic Analysis and Policy*
- 2023 "Teaching an old dog a new trick: reserve price and unverifiable quality in repeated procurement", (with A. Iozzi and G.L. Albano), *Journal of Economics and Management Strategy*. Vol 32 (2).
- 2020 "Collusion in public procurement: the role of subcontracting", (with M. Lorusso) *Economia Politica-Journal of Analytical and Institutional Economics*, vol. 37(1), 251-265, April.
- 2019 "Transparency in repeated procurement: when hiding is better", (with A. Di Natale) *Economics Bulletin*, Vol. 39 (1), 14-23.
- 2019 "Corruption in environmental policy: the case of waste", (with A. D'Amato and M. Zoli) *Economia Politica-Journal of Analytical and Institutional Economics*, Vol 36 (1), 65-78.
- 2017 "Repeated Procurement with Unverifiable Quality: The case for Discriminatory Competitive Procedures", (with A. Iozzi and G. L. Albano) *Journal of Public Economics*, Vol. 145, 14-26, January.
- 2016 "Local university supply and distance: a welfare analysis with centralized and decentralized tuition fees", (E. Carroni and D. Paolini) *Italian Economic Journal*, Vol. 2, issue 2, July, 239-252.

2014 "Peer group and Distance: when Widening University Participation is Better" (with. D. Paolini) *The Manchester School*, Vol. 82, 110-132.

2014 "The failures of collective action: a formal game-theoretic revisit of the Olson theory"; with S. Gorini. In: L. Castellucci (ed). *Government and the Environment. The role of the modern state in the face of global challenges*, pp 23-50. London-New York: Routledge Taylor & Francis Group.

2012 "Regulating unverifiable quality by fixed-price contracts", (with A. Iozzi and E. Valentini) the *B.E. Journal of Economic Analysis and Policy*, Vol. 12, n. 1, article 40.

2010 "Mergers under Endogenous Minimum Quality Standard: A note", *Economics Bulletin*, Vol. 30, n. 4, 3260-3266.

2010 "Public Investment and Education Inequality" the *IUP Journal of Public Finance*, Vol. 8, Nos. 4, November.

2010 "Local public education and childless voting: the arising of an "ends with the middle" coalition"; the *IUP Journal of Public Finance*, Vol. 8, Nos. 1 & 2, 74-102, February & May.

2010 "Horizontal Mergers: a solution of the Insiders Dilemma", *Bulletin of Economic Research*, Vol. 62, n. 2, 171-180.

WORK IN PROGRESS

"Does local cooperation improve public procurement performance? Evidence from Italian municipal consortia", (with G. Arachi, D. Assisi, M. Giuranno, and F. Russo) *R&R*

"Discriminatory vs Non-discriminatory Procedures in Repeated Procurement with Unverifiable Quality", (with A. Iozzi and G. L. Albano)

"Enforcing unverifiable quality in the health care system: pay-for-performance relational contract", (with M. Buso, S. Coretti and G. Turati)

"Captive consumers and Collusion in a Quality Differentiated Market: a Double-edged Sword (wit. M. A. Marini)

PROJECTS, GRANTS and FELLOWSHIP

Grants: Project of National Interest

2022 PRIN (2022)

2019– 2022 PRIN (2017): Autonomous vehicles and new technologies in transport: market design and legal issues (code 201797Z7NP), PI: T. Valletti.

2008 PRIN (2008): New industrial policy and public-private interactions. Competition, Contracts and Framework Agreements in Regulation and Public Contracts” PI: T. Valletti.

UN-Projects:

2021 FAO Transparency Team. Youth for climate transparency in the agriculture and land use sectors (#All4Climate), Enhanced Transparency Framework (ETF)

Fellowships

2015 – 2016 PhD Fellowship, University of Rome Tor Vergata, Italy
2003 Post Graduate Research Scholarship for abroad studies, University G. D'Annunzio, Chieti, Italy
1998 – 2001 Undergraduate Scholarship, University G. D'Annunzio, Chieti, Italy

TEACHING ACTIVITIES

2023 – Environmental Economics and Food Cycle (Undergraduate) – Department of Political Sciences, University of Rome La Sapienza.
2023 – Introduction to Economics (Undergraduate) – Department of Political Sciences, University of Rome La Sapienza
2019 – 2022 Microeconomics (Undergraduate)–Department of Economics and Finance, University of Rome Tor Vergata, Italy
2017 – Economics of Procurement (Master SEIIC) – University of Torino & ANAC (National Anti-Corruption Authority)
2017 – Industrial Economics (Undergraduate) – Catholic University of the Sacred Heart, Italy
2015 – 2022 Public Economics (Master) –University of Rome Tor Vergata, Italy
2015 – Economics of Public Contracts and Procurement (Various Courses) – SNA, Italy
2013 – 2015 Microeconomics (Master and PhD) – University of Rome Tor Vergata, Italy
2013 – 2014 Industrial Economics and Regulation (Undergraduate) – University of Rome Tor Vergata, Italy
2013 The Economics of Public Procurement (Undergraduate course in Public and Non Profit Management), University of Freiburg (Germany).
2011 – 2012 Topics in the theory of public goods and taxation (Master & PhD) – University of Rome Tor Vergata, Italy
2010 – 2011 Industrial Economics (Master) – University of Bristol, UK
2010 – 2011 Intermediate Microeconomics (Undergraduate) – University of Bristol, UK
2010 – 2011 Introduction to Microeconomics (Undergraduate) – University of Bristol, UK
2010 – 2011 Introduction to Econometrics and Statistics (Undergraduate) – University of Bristol, UK
2010 Public Good and Collective Action (Master & PhD) – University of Rome Tor Vergata, Italy
2010 Advanced Industrial Organization (Master & PhD), – Economic Department, University of Sassari, Italy
2009 – 2010 Intermediate Microeconomics & Industrial Organization, Roosevelt Academy, International Honors College of the University of Utrecht.
2008 – 2009 Economic Policy (undergraduate) –University of Rome Tor Vergata, Scuola IAD, Italy

2006 – 2008

Microeconomics to Finance and Accounting (Undergraduate) – University of Rome La Sapienza, and Introduction Italy

INSTITUTIONAL RESPONSABILITIES

2020 – 2022 PhD Program Committee, University of Rome Tor Vergata, Italy
2020 – 2022 Teaching Committee, Degree in Business Administration & Economics
University of Rome Tor Vergata, Italy
2019 – 2022 Responsible for Erasmus Program, MSc in European Economy and Business Law
University of Rome Tor Vergata, Italy
2018 – 2022 Master Teaching Committee, MSc in European Economy and Business Law
University of Rome Tor Vergata, Italy
2015 – 2018 Master Teaching Committee, MSc Economic Theory and Institutions (MEI),
University of Rome Tor Vergata, Italy
2014 – 2015 Equal Opportunities Commission, Department of Economics and Finance,
University of Rome Tor Vergata, Italy

PROFESSIONAL INVOLVMENTS

Since 2018 Consultant (Procurement), Paradigma (s.p.a.), Italy
Application of Public Procurement Code, Anti-collusive design of private and
public Procurement procedures. Audience: private and public procurement officers
Since 2017 Consultant (Procurement), National Ministry of the Interior (National Fire Corps)
Italy. Application of the Public Procurement Code. Most Economically
Advantageous Tender (MEAT), evaluation criteria and design for economic and
technical offers. Application of scoring rules. Support for the design of the EU-
restricted public procurement procedure for the delivery of environmental
sustainable restaurant service for the period 2018-2020 at the all-Italian stations.
Preparation of the solicitation document. Strategic lots allocation to fight potential
collusive behaviors arisen at the previous procedures
2018 Consultant (Procurement), Ministry of Sustainable Infrastructures and Mobility.
Penal aspects in procurement and the security of public investments. Collusion in
Procurement. Audience: public officers (architects, engineers, lawyers,
economists)
2008 Consultant (Procurement), ACEA, Italy. Main Italian Operator in the sector of the
integrated water service. Consultancy team, leader Giancarlo Spagnolo.
Main task: development and implementation of a vendor rating system
2008 Consultant, *Gerson Lehrman Group*
2002 Intern, the Association of Italian Joint Stock Companies (Assonime), Rome, Italy

Referee for: *Economics Bulletin*, *Economics E-Journal*, *Economia Pubblica*, *Economic and Social
Research Council (ESRC)*, *Games*, *Journal of Analytical and Institutional Economics*, *Journal of
Economics & Management Strategy*, *Journal of Industrial and Business Economics*, *Journal of
Public Procurement*, *Public Finance and Management*, *Public Management Review*

PRESENTATIONS

CONFERENCES AND WORKSHOPS

- 2023 Oligo-Workshop; European Economic Association, Italian Society of Public Economics
- 2021 Italian Association of Environmental and Resource Economists (IAERE)
- 2019 Italian Public Economics Association (SIEP); Italian Economics Society (SIE)
- 2018 Italian Public Economics Association (SIEP); Italian Economics Society (SIE); Advances in the Analysis of Competition Policy and Regulation (CRESSE); Network on the Economics of Regulation and Institutions (NERI); Social Choice Research Group (GRASS), Italy
- 2015 Network on the Economics of Regulation and Institutions (NERI)
- 2014 European Association for Research in Industrial Economics (EARIE); Italian Public Economics Association (SIEP); Advances in the Analysis of Competition Policy and Regulation (CRESSE);
- 2012 European Association for Research in Industrial Economics (EARIE); Advances in the Analysis of Competition Policy and Regulation (CRESSE);
- 2010 Italian Economics Society (SIE); Advances in the Analysis of Competition Policy and Regulation (CRESSE); Network on the Economics of Regulation and Institutions (NERI);
- 2008 European Association for Research Industrial Economics (EARIE), SIEP
- 2006 EARIE, European Economic Association (EEA), European Higher Education Society (EAIR)